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# SUPPLY CHAIN LEADERS ACADEMY 1/2016 – PROGRAM

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## OPTIONAL EXTRA SITE VISIT: 2PM – 4PM Monday 7<sup>th</sup> March 2016

Gate D, 32 Sargent's Rd, Minchinbury NSW 2770

### DAY ONE: Tuesday 8th MARCH 2016

Introduction	9:00am - 9:15am	<b>Rob O'Byrne, Group MD Logistics Bureau Group</b>
Session 1	9:15am - 11:15am	<b>Paul Blackburn,</b> Reading People at a Glance: How to Navigate Your Way Through the Minefield of People's Personalities. <ul style="list-style-type: none"><li>- Your own personality profile, its strengths and weaknesses.</li><li>- How to read other people's personalities?</li><li>- How to speak 'their' language in order to be better understood.</li><li>- How to persuade and influence the various types.</li></ul>
Morning Tea	10:45am - 11:05am	
Session 2	11:05am - 1:05pm	<b>Steven Thacker</b> Time management <ul style="list-style-type: none"><li>- The principles that underpin getting more done</li><li>- How to get the important things done first?</li><li>- Getting the monkeys off your back</li></ul>
Lunch	12:35pm - 13:35pm	
Session 3	02:05pm - 3:35pm	<b>Derek Kent, Pacific Brands</b> Overview of Pacific Brands logistics journey <ul style="list-style-type: none"><li>- Problem solving</li><li>- Selecting and managing suppliers</li><li>- The importance of data vs actionable insight</li><li>- KPIs, their strengths and weaknesses</li></ul>
Break (Tea, cakes, fruits)	15:05pm - 15:35pm	
Session 4	13:35pm - 17:05pm	<b>John O'Brien - Petbarn</b> Who's looking at the numbers?

- Align the behavior drivers – end to end, internal and external
- Mitigate the mix risk
- Monitor in a timely manner
- Test the assumptions
- Different eyes see different things

Day 1 Close 17:05pm - 17:10pm **Rob O'Byrne, Group MD Logistics Bureau**

## **DINNER: 6:30PM Tuesday 8<sup>th</sup> March 2016**

**Jamie's Italian Trattoria, Centenary Square, Church St, Parramatta NSW 2150, Australia**

## **DAY TWO: Wednesday 9th MARCH 2016**

**Platinum Breakfast** 7:30am - 9:00am (Platinum and Platinum Plus members only)

**Session 5** 9:00am - 10:30am **David Keevill**  
**Transformational Management**

- How to transform culture
- How to identify put in place the right processes and systems
- Using the right technology to gain further productivity

**Morning Tea** 10:30am - 11:00am

**Session 6** 11:00am – 12:30pm **Kelly Irwin**  
**Procurement at Holcim**

- Get outside your comfort zone
- Enforce the no egos discipline
- People play harder when they know the score

**Session 7** 11:45am – 12:30pm **Rob, Cost to Serve and KPIs**  
**Where is Your Supply Chain Bucket Leaking?**

- The opportunity you may be missing...
- Working out where to start.
- The overall process of identifying cost to serve problems.
- A set of 'blue prints' to guide you through the process.

**Lunch** 12:30pm - 1:30pm (Platinum Plus Lunch with Thomson Reuters)

**Session 8** 13:30pm - 15:00pm **Lesley Gregg and Niall Coburn,**  
**a Thomson Reuters**

## Supply Chain Risks Optimisation - with a twist!

- What are the risks that can impact the supply chain? (A discussion – as well as some of the research results from internal market investigation)
- The key risks – how things can go wrong (case studies)
- The key risks – how better identification and mitigation can create opportunity (outline examples of our customers and the improvements)
- The Global Supply Chain and the future of Regulation

**Afternoon Tea** 15:00PM - 15:30pm

**Session 9** 15:30pm - 17:00pm **John Monck and Mal Walker**  
**Product Slotting in a conventional racked warehouse.**

- What is product slotting?
- Benefits of product Slotting?
- When to review slotting?
- Options to Slot?

**Day 2 Close** 17:00pm - 17:15pm **Rob O'Byrne, Group MD Logistics Bureau**

**Please Note:** The School Program may be “**subject to change**” at the last moment. Whilst we try to avoid this, we need to appreciate that many of our guest speakers are very senior executives in large organisations. As such, they could be called away to deal with urgent matters at the last moment.